

REQUEST FOR PROPOSALS FOR THE PROVISION OF ENTERPRISE RISK MANAGEMENT TRAINING FOR AIRPORTS COMPANY OF ZIMBABWE (PRIVATE) LIMITED

PROCUREMENT REFERENCE NO: ACZ/LOCAL/RFP/03/2024



REQUEST FOR PROPOSALS

FOR THE PROVISION OF ENTERPRISE RISK MANAGEMENT TRAINING FOR AIRPORTS COMPANY OF ZIMBABWE (PRIVATE) LIMITED

ACZ/LOCAL/RFP/03/2024

CLOSING DATE: 09 February 2024

TIME: 1000 HOURS (CAT)



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Standard Bidding Document for the Procurement of:	Enterprise Risk Management Training for Airports Company of Zimbabwe (Private) Limited (ACZ)
Procurement Reference No:	ACZ/LOCAL/RFP/03/2024
Procuring Entity:	Airports Company of Zimbabwe (Private) Limited (ACZ)
Date of Issue:	12 January 2024



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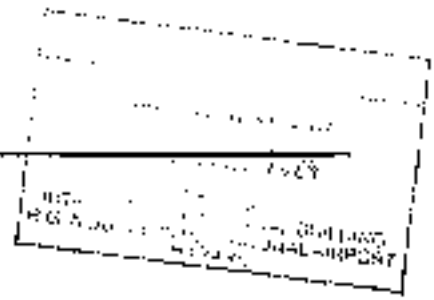
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PART 1: REQUEST FOR PROPOSALS PROCEDURES

1.1 Background

The Airports Company of Zimbabwe (Private) Limited (ACZ) is a new entity which was unbundled from the Civil Aviation Authority of Zimbabwe (CAAZ) in 2018. The company is currently in the process of establishing the various frameworks in-line with tenets of good corporate governance as guided by the Public Entities Corporate Governance Act [Chapter 10:31] (PECOGA).

The ACZ is, therefore, inviting registered organisations/ individuals with proven record of accomplishments, qualifications and experience to submit their detailed proposals to carry out Enterprise Risk Management Training to raise awareness and capacitate its risk governance framework in-line with the organisation's vision.

1.2 Objective

The objective of the Enterprise Risk Management Training is to raise awareness and capacitate the various functions that are key to the implementation of its risk governance framework. ACZ seeks to engage a reputable consultant to assist the ACZ in training Board Members, Executive Management, Senior/ Line Management, Heads of Sections, Departmental Risk Management Champions and Workers Committee in Enterprise Risk Management to achieve effective business risk management for the entity.

1.3 References

References to the Act are to the Public Procurement and Disposal of Public Assets Act [Chapter 22:23] (PPDPA) and references to the Regulations are to the PPDPA (General) Regulations, 2018 (Statutory Instrument No. 5 of 2018). The terms and requirements in the Act and Regulations govern the submission of proposals and should be read by all consultants.

In line with Section 14 of the PPDPA Act [Chapter 22:23] No. 5 of 2017 as read in conjunction with Section 10(3) (a) and Schedule 2 (Section 8 (5)(a) of the PPDPA (General) Regulations (Statutory Instrument No. 5 of 2018), the ACZ is inviting bids from reputable and experienced companies for the provision of **Enterprise Risk Management Training for ACZ**.

In compliance with section 27(1) and (2) of the PPDPA, the ACZ has detailed the technical proposal requirements for the provision of consultancy services for Enterprise Risk Management Training for ACZ as contained in Part 2 of the bidding document.

The evaluation of the proposals to be received for this tender shall be done in compliance with section 4(1) of the PPDPA Act to ensure the achievement of

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transparency, fairness, honesty, competition among bidders, fair and equitable treatment of all bidders, promotion of integrity, achievement of environmental, social and economic requirements of the procurement law.

The successful consultant will be required to enter into a contract with ACZ which will conform to the requirements of sections 78 to 89 of the PPDPA Act.

1.4 Preparation of Proposals

Consultants registered with the Procurement Regulatory Authority of Zimbabwe (PRAZ) in terms of Section 4 of the Regulations are eligible to participate.

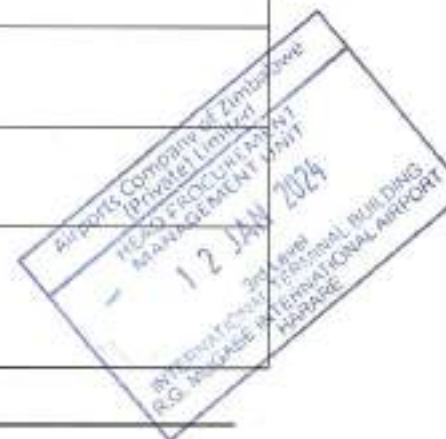
Prospective consultants are requested to submit a proposal to provide the consulting services detailed in the statement of requirements by submitting separate technical and financial proposals, as detailed below. The standard forms contained within this request for proposals may be retyped for completion, but the consultant is responsible for their accurate reproduction.

You are further advised to carefully read the complete Request for Proposals document, including the special conditions of contract in Part 3, as well as the contract agreement and the general conditions of contract for consultancy services (available on the PRAZ website or at ACZ on request), before preparing your proposal. Part 3: Contract agreement is provided not for completion at this stage but to enable consultants to note the contract terms they will enter into if their bid is successful.

1.5 Mandatory Requirements

The following mandatory requirements must accompany the bid (failure to submit will lead to automatic disqualification):


ITEM DESCRIPTION	Tick below (if submitted)
1) Copy of a certificate of incorporation.	
2) Copy of CR 6 form (showing a list of directors).	
3) Copy of CR 5 form (showing the business physical address).	
4) Prospective LOCAL bidders must be registered taxpayers with the Zimbabwe Revenue Authority (ZIMRA) .	
5) Written proof from National Social Security Authority (NSSA) of compliance with payment of employee i.e. a letter or clearance certificate from NSSA.	



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ITEM DESCRIPTION	Tick below (If submitted)
6) Declaration of having no conflict (Annexure A form)	
7) Copy of the company profile.	
8) Current proof of registration with PRAZ.	
9) Prospective bidders shall be required to ensure that their bid remains valid for a period of 60 working days from date of tender closing.	
10) The bidder must possess ten (10) years' experience or more.	
<p>11) Prospective bidders shall be required to attach at least five (5) recent traceable relevant experiences two (2) must be a listed entities or government entities.</p> <p>All the stated references must clearly demonstrate the consultant's capacity of having provided services to institution of a similar scope and size, giving name of contact person, telephone number and/or email address. Testimonials and reference letters from the clients/contracts for each of the five (5) contacts given above.</p>	
12) Prospective consultants shall be required to include a copy of the signed bid submission sheet (attached) as part of their submission.	
13) Prospective consultants shall be required to submit proof of payment of bid security bond.	

All prospective bidders are kindly reminded that failure to comply with the above MANDATORY requirements shall lead to AUTOMATIC DISQUALIFICATION.

Please be guided accordingly. Further to above, ACZ is not obligated to award this tender to the lowest priced bid or any other bidder.

1.6 Lots and Packages

This procurement requirement shall not be divided into lots and packages as indicated.

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1.7 Number of Bids Allowed

No consultant may submit more than **one (1) bid**, either individually or as a joint venture partner in another bid, except as a subcontractor. A conflict of interest will be deemed to arise if bids are received from more than one (1) consultancy owned, directly or indirectly, by the same person.

1.8 Eligibility and Qualification Criteria

Bidders are required to meet the criteria in Section 28 of the Act to be eligible to participate in public procurement and to be qualified for the proposed contract. They must, therefore, provide any available documentation and certify their eligibility in the bid submission sheet. To be eligible, bidders must:

1. Have the legal capacity to enter into a contract; bidders are requested to attach **copies of the certificate of incorporation, CR6 form and CR 5 form.**
2. Have fulfilled their obligations to pay taxes and social security contributions in Zimbabwe; **bidders must attach valid copy of tax clearance certificate.**
3. Not have a conflict of interest in relation to this procurement requirement; **bidders must declare in writing whether they have or have no conflict of interest in relation to this procurement requirement.** Bidders to complete the attached declaration form "**Annexure A**" on conflict of interest, Section 1.26 of the bidding document.
4. Not be debarred from participation in public procurement under Section 72 (6) of the Act and Section 74(1) (c), (d) or (e) of the Regulations or declared ineligible under Section 99 of the Act; bidders must attach current copy of registration or renewal of registration with **PRAZ.**
5. Have been registered with the Authority as a supplier and have paid the applicable supplier registration fee set out in Part III of the Fifth Schedule to the regulations; Bidders must attach current copy of registration or renewal of registration with **PRAZ.**

Participation in this bidding procedure is restricted to domestic bidder.

1.9 Preparation of Technical Proposals

Technical proposals should contain the following documents and information:

1. the technical proposal submission sheet in this part,
2. a brief methodology for performing the services,
3. a workplan, showing the inputs of all key staff,
4. a Gantt chart showing the proposed implementation timelines,
5. CVs of key staff,
6. a summary of experience in similar assignments, together with the names and contact details of persons connected with these assignments who will



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provide references on their letterheads and can be contacted for verification.

1.10 Preparation of Financial Proposals

Financial proposals should contain the following documents and information:

1. financial proposal submission sheet in this part,
2. the breakdown of contract price form in this part, showing all costs for the assignment, broken down into fees and reimbursable costs.

1.11 Basis of Pricing and Payment

The contract will be a time- based contract.

Payments will be made after completion of Enterprise Risk Management Training the following for:

1. Board of Directors and Executive Management,
2. Senior Managers,
3. Heads of Sections,
4. Risk Champions,
5. Workers' Committee and,
6. Review of the ACZ Enterprise Risk Management Framework



No.	Description	Amount (\$USD)
1.	Board of Directors and Executive management x 20	
2.	Senior / line managers x 20	
3.	Heads of sections x 40	
4.	Risk champions x 30	
5.	Workers committee x 20	
6.	Review of the ACZ Enterprise Risk Management Framework	
	Total	

Note: All prices must be stated in United States Dollars. Tenders are expected to give a detailed breakdown of all unit prices under each phase/ category.

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1.12 Clarification

Clarification of the request for proposals document may be requested in writing by any consultant up to 9th of February 2024 and should be sent to:

Head Procurement Management Unit

2nd Floor Domestic Terminal Building

Robert Gabriel Mugabe International Airport

P. Bag 6002

Harare

Telephone: +263 (242) 585234/585073-88

Email: tenders@acz.co.zw.

1.13 Validity of Proposals

The minimum period for which the consultant's proposal must remain valid is **60 days** from the deadline for submission of proposals.

1.14 Sealing and Marking of Proposals

The Technical and Financial proposals should be **sealed in separate envelopes**, both clearly marked with the procurement reference number above, the consultant's name, the name of the procuring entity and either "Technical Proposal" or "Financial Proposal" as appropriate.

Both envelopes should be enclosed in a single outer envelope, clearly marked with the procurement reference number above, the consultant's name and the name of the procuring entity. All the three (3) envelopes should be sealed in such a manner that opening and resealing cannot be achieved undetected.

The consultant must prepare one (1) original of the documents comprising the proposal and clearly mark it "**ORIGINAL**." In addition, the consultant must submit two (2) copies of the proposal and must mark each of them clearly "**COPY**." In the event of any discrepancy between the original and the copies, the original will prevail.

1.15 Submission of Proposals

Proposals should be submitted to the address below, no later than the date and time of the deadline below. Late proposals will be rejected. The ACZ reserves the right to extend the proposal submission deadline but will notify all consultants invited to submit proposals of the amended proposal submission deadline.

Date for submission: **09 February 2024**

Time of submission: **10:00 hours**



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Address for submission:	The Chief Executive Officer Airports Company of Zimbabwe (Private) Limited (ACZ) 3rd Level International Terminal Building Robert Gabriel Mugabe International Airport Harare
Means of acceptance:	Sealed bids are to be recorded at the Procurement Management Unit (PMU) Reception, 2nd floor Domestic Terminal Building and placed in a marked bid box.

Late bids will be rejected. The procuring entity reserves the right to extend the bid submission deadline but will notify all potential bidders.

1.16 Opening of Proposals

Bidders' representatives may attend to witness the opening of bids, which will take place at the submission address immediately following the deadline.

The technical proposals will be opened immediately following the deadline for submission. Financial proposals will be kept unopened, and the Evaluation Committee will have no access to financial information until the technical evaluation is concluded.

Financial proposals of rejected bids will remain unopened. Financial proposals for accepted bids will be opened after the results for the technical evaluation.

1.17 Withdrawal, Amendment or Modification of Proposals

A consultant may withdraw, substitute, or modify its proposals after it has been submitted by sending a written notice, duly signed by an authorized representative. However, no proposal may be withdrawn, substituted, or modified in the interval between the deadline for submission of proposals and the expiration of the period of proposal validity specified by the consultant or any extension thereof.

1.18 Bid Security/ Bond

The bidder must include:

A refundable bid security/ bond of **US\$100.00** in the following form,

- Option 1** ----- A certified bank cheque
- Option 2** ----- A bank guarantee from a commercial bank
- Option 3** ----- A cash deposit to the PRAZ



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Issued by either a **registered commercial bank** or **Procurement Regulatory Authority of Zimbabwe**.

The bid bond obtainable from PRAZ is issued upon payment of a non-refundable Bid Bond Establishment fee of USD150.00 (**payable at the PRAZ**). Any bid not accompanied by a bid security in accordance with Section 26 (3) of the Regulations will be rejected by the procuring entity as non-responsive.

1.19 Evaluation of Proposals

The evaluation of proposals will use the **Quality and Cost based Selection (QCBS)** evaluation methodology as detailed below:

1.19.1 Quality and Cost Based Selection (QCBS)

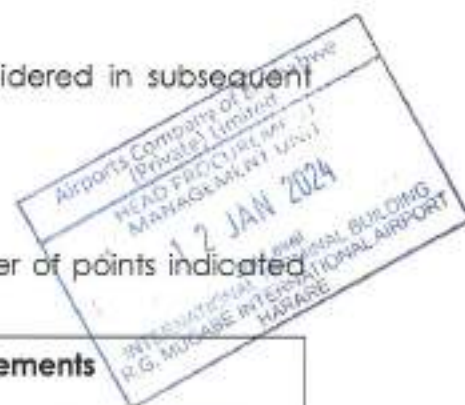
1. Preliminary examination to confirm that all documents required have been provided, to confirm the eligibility of consultants and to confirm that the consultant has accepted all terms and conditions without material deviation or reservation.
2. Technical evaluation to assess the technical quality of proposals against the criteria below, to determine the technical score for each proposal and to determine which proposals reach the minimum technical score stated in Section 1.20; and
3. Financial evaluation to determine the financial score of each proposal, to weight the technical and financial scores and to determine the total score of each proposal.

Proposals failing any stage will be eliminated and not considered in subsequent stages.

1.20 Technical Evaluation Criteria

Proposals will be awarded scores out of the maximum number of points indicated below for each of the following criteria:

Evaluation Criteria	Possible Mark	Description of Technical Requirements
Comprehensive methodology	(30 points)	A clearly defined proposed methods for managing the training and the processes they will follow to complete the whole assignment. Submission of a detailed Gantt chart for all stages and activities. (six (6) marks per each stage)



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Evaluation Criteria	Possible Mark	Description of Technical Requirements
Proposed time frame	(25 Points)	The proposed time frame is 2 (two) months. (two (2) months – 25 points, more than two (2) months – 0 points)
Relevant Technical experience of the consultant	(20 points)	Collective experience of undertaking a similar exercise. At least ten (10) years' experience in Enterprise Risk Management Training Consultancy Services. 10 years & above - 20 points 5 years – 15 points 3 years – 10 points 2 years & below – 5 points
Key Personnel and Proposed staffing for the exercise	(25 points)	Relevant qualifications and experience of proposed key personnel. Evidence of commitment and availability of the number of key personnel to carry out the assignment. Qualification in Enterprise Risk Management Training or equivalent. (Masters – 20 Marks, Degree – 15 Marks, Diploma – 10 Marks, Certificate – 5 Marks)
Total	100 points	



The minimum technical qualifying score required to pass the technical evaluation is 70 points.

1.21 Financial Criteria

Financial evaluation to be followed depends on the **QCBS** evaluation methodology. The following is the financial evaluation criteria:

1. Financial scores will be determined by awarding **100** points to the lowest priced proposal and giving all other proposals a score which is proportionate to this.
2. Total scores will be determined using a weighting of 60% for technical proposals and a weighting of 40% for financial proposals.

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3. The total of both weightings must total 100%.

1.22 Currency

Bids must be priced in both United States Dollars (US\$) and Zimbabwe Dollars (ZWL\$) in line with Statutory Instrument (S.I) 185 of 2020. The currency of evaluation will be US\$. Payment will be made in ZWL\$ equivalent, at the prevailing bank rate at the time of payment.

1.23 Recommendation for Award

The proposal with the highest total score will be recommended for award of contract, subject to any negotiations required.

1.24 Award of Contract

Award of contract will be by placement of a contract in accordance with Part 3 of this request for proposals. The proposed award of contract will be by issue of a notification of contract award in terms of Section 55 of the Act which will be effective until signature of the contract documents in accordance with Part 3: Contract. Unsuccessful consultants will receive the notification of contract award and, if they consider they have suffered prejudice from the process, they may, within **14 days** of receiving this notification, submit to the ACZ a challenge in terms of Section 73 of the Act, subject to payment of the applicable fee set out in Section 44 of and the Third Schedule to the Regulations.

The contract will only be valid subject to payment of the contract administration fees in line with Part V of the Fifth Schedule to the Regulations.

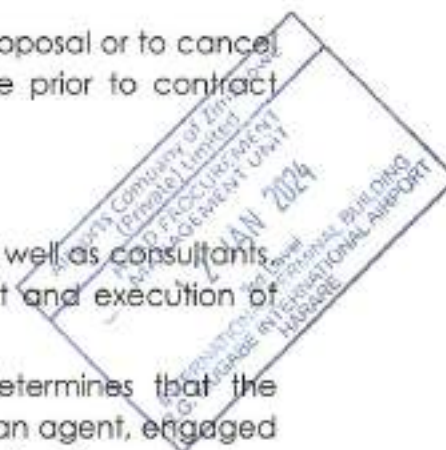
1.25 Right to Reject

The procuring entity reserves the right to accept or reject any proposal or to cancel the procurement process and reject all proposals at any time prior to contract award.

1.26 Corrupt Practices

The government of Zimbabwe requires that procuring entities, as well as consultants, observe the highest standard of ethics during the procurement and execution of contracts. In pursuit of this policy:

1. the ACZ will reject a recommendation for award if it determines that the consultant recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices in competing for the contract or been declared ineligible to be awarded a procurement contract under Section 99 of the Act; a definition of these terms is found in clause 1.9 of the GCC;



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2. PRAZ may under Section 72 (6) of the Act impose the debarment sanctions under section 74(1) of the regulations.
3. In accordance with section 42 of the regulations, submission of a bid will be deemed to be an undertaking on behalf of the consultant to accept the responsibilities described in clause 1.1 of the GCC; and
4. any conflict of interest on the part of the consultant must be declared.



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1.28 Bid Submission Sheet I

{Note to Bidders: Complete this form with all the requested details and submit it as the first page of your Bid. Attach the completed Statement of Requirements and any other documents requested in Part 1. Ensure that your Bid is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this Bid prevail over any attachments. If your Bid is not authorised, it may be rejected. If the Bidder is a Joint Venture (JV), the Bid must be signed by an authorized representative of the JV on behalf of the JV, and so as to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.

Bidders must mark as "CONFIDENTIAL" information in their Bids which is confidential to their business. This may include proprietary information, trade secrets or commercial or financially sensitive information}.

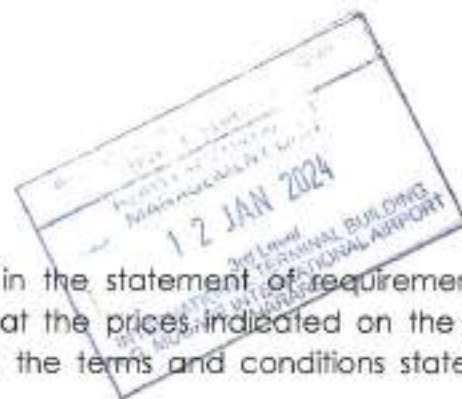
Procurement Reference Number: **ACZ/LOCAL/RFP/03/2024**

Subject of Procurement: **ENTERPRISE RISK MANAGEMENT TRAINING FOR AIRPORTS COMPANY OF ZIMBABWE (PRIVATE) LIMITED**

Name of Bidder:

Bidder's Reference Number:

Date of Bid:



We offer to perform the services listed in the statement of requirements to the indicated specifications and standards, at the prices indicated on the attached price schedule and in accordance with the terms and conditions stated in your bidding document referenced above.

We confirm that we meet the Eligibility Criteria specified in Part 1: Procedures of Bidding.

We declare that we are not debarred from bidding and that the documents we submit are true and correct.

The validity period of our bid is: **60 days** from the date of submission.

We confirm that the prices quoted in the attached price schedule are fixed and firm for the duration of the validity period and will not be subject to revision, variation, or adjustment.

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Bid Authorised by:

Signature	Name
Position:	Date:(DD/MM/YY)
Authorised for and on behalf of:	
Company	
Address:	
.....	



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1.29 Bid Submission Sheet II

{Note to Consultants: Complete this form with all the requested details and submit it as the first page of your technical proposal, with the documents requested in Part 1 attached. Ensure that your proposal is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this RFP prevail over any attachments. If your proposal is not authorised, it may be rejected.

In case the consultant is a JV, the bid must be signed by an authorized representative of the JV on behalf of the JV, and to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.}

Procurement Reference Number: **ACZ/LOCAL/RFP/03/2024**

Subject of procurement: **ENTERPRISE RISK MANAGEMENT TRAINING FOR AIRPORTS COMPANY OF ZIMBABWE (PRIVATE) LIMITED CONSULTANCY SERVICES.**

Name of consultant:

Consultant's reference number:

Date of technical proposal:



We offer to provide the services described in the statement of requirements, in accordance with the terms and conditions stated in your request for proposals referenced above.

We confirm that we are eligible to participate in public procurement and meet the eligibility criteria specified in Part 1: Proposal procedures of your request for proposals.

The validity period of our proposal is: **60 days** from the date of the submission.

We submit on the attached Appendices the evidence to demonstrate our suitability to perform the required services:

Appendix A: Methodology and work plan.

Appendix B: Experience and qualifications.

We understand that the proposals in these appendices, if approved or as amended, will be included in the contract appendices, and shall form a contractual commitment.

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We enclose a separately sealed financial proposal.

We declare that we are not debarred from bidding and that the documents we submit are true and correct.

Technical Proposal Authorised By:

Signed	Name
In capacity of:	Date:(DD/MM/YY)
Duly authorised for and on behalf of:	
Firm	
Address:	
.....	
Corporate Seal (where appropriate)	



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1.30 Financial Proposal Submission Sheet

{Note to consultants: Complete this form with all the requested details and submit it as the first page of your financial proposal, with the documents requested above attached. Ensure that your proposal is authorised in the signature block below. A signature and authorisation on this form will confirm that the terms and conditions of this RFP prevail over any attachments. If your proposal is not authorised, it may be rejected. The total price of the proposal should be expressed in a currency permitted in the SCC}.

In case the consultant is a (JV), the bid must be signed by an authorized representative of the JV on behalf of the JV, and to be legally binding on all the members as evidenced by a power of attorney signed by their legally authorized representatives.

Procurement reference number: **ACZ/LOCAL/RFP/03/2024**

Subject of procurement: **ENTERPRISE RISK MANAGEMENT TRAINING FOR AIRPORTS COMPANY OF ZIMBABWE (PRIVATE) LIMITED**

Name of consultant:

Consultant's reference number:

Date of financial proposal:

The total price of our proposal is: _____ and _____. {insert currencies and amounts}

We confirm that the rates quoted in our financial proposal are fixed and firm for the duration of the validity period and will not be subject to ~~revision or variation~~ or adjustment.



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Financial Proposal Authorised By:

Signed	Name:
In capacity of:	Date:(DD/MM/YY)
Duly authorised for and on behalf of:	
Firm	
Address:	
.....	
Corporate Seal (where appropriate)	



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PROCUREMENT REFERENCE NO: ACZ/LOCAL/RFP/03/2024

PART 1 PROPOSAL PROCEDURES

1.31 Declaration Form "Annexure A"

REQUEST FOR PROPOSALS FOR ENTERPRISE RISK MANAGEMENT TRAINING FOR AIRPORTS COMPANY OF ZIMBABWE (PRIVATE) LIMITED REF: ACZ/LOCAL/RFP/03/2024

We, the undersigned do hereby declare that we have not and will not be involved in any corrupt or fraudulent practices in bidding for this tender.

We further wish to declare that we have no conflict of interest in relation to this procurement requirement and wish to acknowledge that we have read and understood that should we be involved in any corrupt or fraudulent practices in bidding for this tender, the following action will be taken against us: -

- a) The procuring entity will reject our proposal and/or any recommendation for award of the tender if it determines that we have engaged in corrupt or fraudulent practices in competing for the contract in question.
- b) We will be barred from practicing in public procurement in Zimbabwe if we are found to have indulged in corrupt or fraudulent practices in competing for the contract in question.

By signing this form, the bidder is in agreement with the terms and conditions stipulated above.

Signed by

Date

Bidder's details

.....
.....
.....
.....



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PART 1 PROPOSAL PROCEDURES

1.32 Summary of Costs

{Complete this form to summarise all the costs together from the breakdown of costs and submit it as part of your financial proposal}.

Item	Costs
	[Indicate Currency]
Fees	
Reimbursable Costs	
VAT	
Total Cost of Financial Proposal¹	

- 1 The total cost must coincide with the sum in the financial proposal submission sheet.



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PART 1 PROPOSAL PROCEDURES

1.33 Breakdown of Contract Price (Fees)

(Complete this form with details of all your costs and submit it as part of your financial proposal). Authorise the rates quoted in the signature block below.

Currency of Costs: _____

FEES				
Name and Position of Personnel	Input Quantity	Unit of Input	Unit Rate	Total Price
Sub Total:				

Breakdown of Contract Price Authorised By:

Signed Name:

In capacity Date:(DD/MM/YY)
of:

Duly authorised for and on behalf of:

Firm

Address:

Corporate Seal (where appropriate)



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PART 1 PROPOSAL PROCEDURES

1.34 Breakdown of Contract Price (Reimbursable) Currency of Costs

REIMBURSABLE COSTS				
Description of Cost	Quantity	Unit of Measure	Unit Price	Total Price
Sub Total:				



Breakdown of Contract Price Authorised By:

Signed Name:

In capacity of: Date:(DD/MM/YY)

Duly authorised for and on behalf of:

Firm

Address:

.....

Corporate Seal (where appropriate)

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PART 1 PROPOSAL PROCEDURES

1.35 Appendix A: Methodology and Work Plan

{Describe the methodology and work plan you would propose to use in meeting the requirements in the statement of requirements in Part 2}.



PART 1 PROPOSAL PROCEDURES

1.36 Appendix B: Experience and Qualifications

{Provide background information about the consultancy firm that is bidding for the contract and of any other firm that is associated with this bid. State whether any of the required services will be sub-contracted. Describe the experience of the firm in performing similar consultancy contracts, if so required by the instructions in Part 1.

Name the key personnel who will perform the requirements under the contract, their proposed period of engagement, including working hours and holidays, and describe their qualifications and experience in working on similar contracts, distinguishing between foreign consultants and national (Zimbabwean) consultants. Describe any intended transfer of knowledge to consultants and other personnel in Zimbabwe and how this transfer will be achieved}.



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PART 3 CONTRACT

PART 2: STATEMENT OF REQUIREMENTS

Name of Bidder:

Bidder's Reference Number:

2.1 Terms of Reference

Provision of Enterprise Risk Management Training Consultancy Services

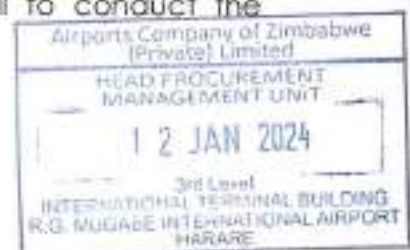
Background:

The ACZ is a new entity which was unbundled from the Civil Aviation Authority of Zimbabwe (CAAZ) in 2018. The company is currently in the process of establishing the various frameworks in-line with tenets of good corporate governance as guided by the PECOGA.

The ACZ is therefore, inviting registered organisations / individuals with proven record of accomplishments, qualifications and experience to submit their detailed proposals to carry out Enterprise Risk Management Training to raise awareness and capacitate its risk governance structures in-line with the Organisation's vision.

The ACZ is therefore, inviting you to submit detailed proposal to conduct the assignment covering the following:

- Enterprise Risk Management Training.
- Review of the ACZ Risk Management Framework.



Objectives

The objective of the Enterprise Risk Management Training is to raise awareness and capacitate its key functions for effective implementation of the organisation's risk governance framework. ACZ seeks to engage a reputable consultant to assist the ACZ in training Board of Directors, Executive Management, Senior/ Line Management, Heads of Sections, Departmental Risk Management Champions and Workers Committee in Enterprise Risk Management to achieve effective business risk management for the entity. The consultancy services will also include a review of the ACZ Risk Governance Framework / Enterprise Risk Management Policy.

ACZ will provide the following to the consultant during the project life span:

- *Training facilities*

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- *Meals for trainers and trainees*
- *Travel and accommodation to outstations*

ACZ shall:

- *Provide all available information and relevant documentation to consultant as and when required.*
- *Provide timely and relevant feedback to interim and final reports.*

2.2 Scope of the Services

The assignment will cover the following:

Enterprise Risk Management Training to:

- Board of Directors and Executive Management.
- Senior/ Line Managers
- Heads of Sections
- Risk Champions
- Workers' Committee.



The consultant is expected to bring out the following expected deliverables:

Deliverables

- Review of the ACZ Enterprise Risk Management Framework (policies, procedures and supporting tools).
- To provide a detailed proposal for the assignment with clear timelines and Gantt chart.

To provide detailed costing for the exercise.

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2.4 Declaration by the Accounting Officer

I declare that the procurement is based on neutral and fair technical requirements and the consultant's qualifications.

Signature:



Name: T. Gusha

Designation: **Chief Executive Officer**

Date: 12 January 2024



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PROCUREMENT REFERENCE NO: ACZ/LOCAL/RFP/03/2024

PART 3 CONTRACT

PART 3 CONTRACT

3.1 Contract Agreement

Procurement Reference: ACZ/LOCAL/RFP/03/2024



THIS CONTRACT AGREEMENT is made the day of

BETWEEN

- (1) **Airports Company of Zimbabwe (Private) Limited**, a body corporate incorporated under the laws of Zimbabwe and having its principal place of business at Robert Gabriel Mugabe International Airport (hereinafter called "the Procuring Entity"), and
- (2), a corporation incorporated under the laws of*[insert: country of Contractor]* and having its principal place of business at*[insert full postal address of Contractor]* (hereinafter called "the Contractor").

WHEREAS

- (a) The procuring entity has requested the consultant to provide certain consulting services as defined in this contract (hereinafter called the "services"),
- (b) The consultant, having represented to the procuring entity that he has the required professional skills, and personnel and technical resources, has agreed to provide the services on the terms and conditions set forth in this contract,
- (c) The procuring entity has secured budgeted funds towards the cost of the Services and intends to apply a portion of the funding to eligible payments under this contract, it being understood that such payments will be subject, in all respects, to the terms and conditions of the contract,

NOW THEREFORE, the Parties hereby agree as follows:

1. The following documents (hereinafter called "the Contract Documents") attached hereto shall be deemed to form an integral part of the contract:
 - a) The general conditions of contract,
 - b) The special conditions of contract,
 - c) The following Appendices,

[Note: If any of these appendices are not used, the words "Not Used" should be inserted below, next to the title of the appendix]

Appendix A: Methodology and work plan *[This should be in accordance with section A of the statement of requirements] [Not used]*

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Appendix B: Experience and qualifications of key personnel *(This should be in accordance with section B of the statement of requirements.) [Not used]*

Appendix C: Cost estimates *[Not used]*

This contract shall prevail over the contract documents. In the event of any discrepancy or inconsistency within the contract documents, then the documents shall prevail in the order listed above.

2. The reciprocal rights and obligations of the parties shall be as set forth in the contract and the contract documents, in particular:
 - a) The consultant shall carry out the services in accordance with the provisions of the contract; and
 - b) The procuring entity shall make payments to the consultant in accordance with the provisions of the contract.
3. Irrespective of when the contract is signed by the parties, the effective date of the contract is the date referred to in clause 2.1 of the general conditions of contract, i.e. the date of the procuring entity's notice to the consultant instructing the consultant to begin carrying out the services.

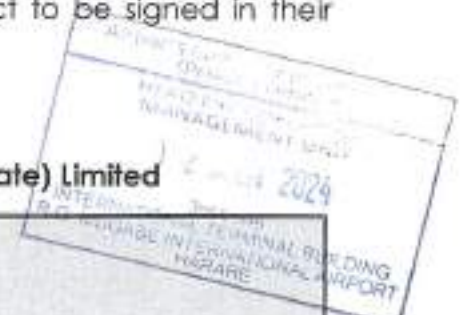
IN WITNESS WHEREOF, the parties have caused the contract to be signed in their respective names.

For and on behalf of the Airports Company of Zimbabwe (Private) Limited

Signed:

Name:

In the capacity of: *[Title or other appropriate designation]*



For and on behalf of the Consulting Firm

Signed:

Name:

In the capacity of: *[Title or other appropriate designation]*

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3.2 General Conditions of Contract

Any resulting contract is subject to the Zimbabwe General Conditions of Contract (GCC) for the Procurement of Consultancy Services (copy available on PRAZ website or at ACZ on request) except where modified by the Special Conditions below.

3.3 Special Conditions of Contract

Procurement Reference Number: **ACZ/LOCAL/RFP/03/2024**

The clause numbers given in the first column correspond with the relevant clause number of the General Conditions of Contract.

GCC reference	Amendment or Supplement to the General Conditions of Contract for Services
1.4	<p>The address for the Procuring Entity is: 3rd Level New Terminal Building, Robert Gabriel Mugabe International Airport, Harare</p> <p>Email: tenders@acz.co.zw</p> <p>The address for the Consultant is: {Consultant to provide contact details}</p> <p>Email:</p>
1.5	<p>The location for the performance of services are:</p> <ul style="list-style-type: none"> - Corporate/ Head Office - Robert Gabriel Mugabe International Airport - Harare - Joshua Mqabuko Nkomo International Airport - Bulawayo - Victoria Falls International Airport – Victoria Falls - Charles Prince Airport- Mount Hampden - Buffalo Range Airport - Chiredzi - Hwange National Park Airport - Hwange - Kariba Airport - Kariba - Masvingo Airport - Masvingo
1.6	<p>The Member in Charge is {consultant to provide details}</p>



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GCC reference	Amendment or Supplement to the General Conditions of Contract for Services
1.7	The authorized representatives are: For the procuring entity:
	For the consultant: <i>{insert name and telephone number}</i> <i>[If the consultant consists of a joint venture/consortium/ association of more than one (1) entity, specify the entity that is authorised to act on behalf of the other entities in exercising all the consultant's rights and obligations towards the procuring entity under this contract, including without limitation the receiving of instructions and payments from the procuring entity.]</i>
1.8	Taxes and duties: The consultant, sub-consultants and personnel shall pay all such indirect taxes, duties, fees and other impositions as are levied under the laws of Zimbabwe.
1.10	Local Zimbabwean nationals are eligible for performance of this contract
2.1	The effectiveness conditions are the following:
2.3	Latest time for commencement of services to be specified by the consultant as soon as the contract is signed.
2.4	The contract shall expire as per agreement.
3.5	Insurance to be taken out by the Consultant. The risks and the coverage shall be as follows: (a) Third party motor vehicle liability insurance in respect of motor vehicles operated in Zimbabwe by the consultant or its personnel or any sub-consultants or their personnel, with a minimum coverage of <i>[insert amount and currency]</i> ; (b) Third party liability insurance, with a minimum coverage of <i>[insert amount and currency]</i> ; (c) Professional liability insurance, with a minimum coverage of <i>[insert amount and currency]</i> ; (d) Employer's liability and workers' compensation insurance in respect of the personnel of the consultant and of any sub-consultants, in



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GCC reference	Amendment or Supplement to the General Conditions of Contract for Services
	accordance with the relevant laws of Zimbabwe, as well as, with respect to such personnel, any such life, health, accident, travel or other insurance as may be appropriate.
3.7	<p>Consultant's Actions Requiring the Procuring Entity's Prior Approval:</p> <ul style="list-style-type: none"> - Methodology - Costing - Deliverables at every stipulated stage
3.9	<p>Restrictions on the Future Use of Documents and Software Prepared by the Consultant:</p> <p>All plans, documents and reports produced during the course of the contract remains the property of The Airports Company of Zimbabwe (Private) Limited (ACZ), hence cannot be shared with any other entity</p>
3.12	<p>Contract Administration Fee: The contract administration fee set out in part V of the fifth schedule to the regulations is due upon the signing of the contract.</p>
4.6	<p>Resident Project Manager: Quality Assurance Manager (QAM)</p>
5.1	<p>Assistance and Exemptions:</p> <p>None</p>
5.4	<p>Services, Facilities and Property of the Procuring Entity: Airports Company of Zimbabwe (Pvt) Ltd will provide the following to the consultant during the project life span:</p> <ul style="list-style-type: none"> - Training facilities - Meals for trainers and trainees - Travel and accommodation to outstations - Airports Company of Zimbabwe (Pvt) Ltd's Responsibilities <p>ACZ shall:</p> <ul style="list-style-type: none"> - Provide all available information and relevant documentation to consultant as and when required. - Provide timely and relevant feedback to interim and final reports



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GCC reference	Amendment or Supplement to the General Conditions of Contract for Services
5.6	Counterpart Personnel: Information will be provided to the consultant.
6.1	Contract Price: The contract price is US\$.....
6.2(b)	Type of Contract: Time based
6.5(a)	Payment schedule: The bidder is required to submit their proposed payment schedule Eg. <ul style="list-style-type: none"> • 30 per cent of the amount shall be paid upon submission of the inception report. • 50 per cent of the amount shall be paid upon submission of the draft final reports. • [20 per cent of the amount shall be paid upon approval of the final report.
6.5(b)	The Consultants Account(s): {Consultant to insert bank account details for payment}
6.5(c)	Advance Payment: No advance Payment will be allowed
6.6(a)	Payment period: Payments shall be made within 14 days from submission of a correct payment request.
6.6(b)	Payment Documentation: The following documentation shall be required to support request for payment: <ul style="list-style-type: none"> • Approved reports or other deliverables • Invoice • Certification of services provided
6.6(d)	Interest for late payment:
6.7	Price Adjustment: The price to remain fixed in United States Dollars. Any price adjustment will require prior approval of the ACZ.



3.4 Appendix A – Statement of Requirements

[Note: This appendix will include the final terms of reference, including the methodology and work plan, worked out by the procuring entity and the consultant during technical negotiations, dates for completion of various tasks, place of performance for different tasks, specific tasks to be approved by procuring entity, reporting requirements, list format, frequency, and contents of reports; persons to receive them; dates of submission, etc.]



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3.5 Appendix B - Key Personnel and Sub-Consultants

[Note: List: Titles [and names, if already available], detailed job descriptions and minimum qualifications of key personnel to be assigned to work on the provision of consultancy services, indicating whether foreign or Zimbabwean, number of days allocated and, for foreign personnel, distinguish between home and field days allocated. Describe any intended transfer of knowledge to consultants and other personnel in Zimbabwe and how this transfer will be achieved]



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3.6 Appendix c – Breakdown of Contract Price

[Note: List here the elements of cost used to arrive at the breakdown of the lump-sum price:

1. Daily/Monthly rates for personnel (key personnel and other personnel).
2. Reimbursable expenses.

This appendix will exclusively be used for determining remuneration for additional services.]



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PART 3 CONTRACT

3.7 Appendix D: Advance Payment Security

[Delete page if no advance payment is required in the SCC]

[The bank, as requested by the successful consultant, must fill in this form in accordance with the instructions indicated.]

Date: *[insert date (as day, month, and year)]*

Procurement Reference No: *[insert reference]*

[Issuing bank's letterhead]



Beneficiary: *[insert legal name and address of Procuring Entity]*

ADVANCE PAYMENT GUARANTEE No.: *[insert Advance Payment Guarantee no.]*

We have been informed that *[name of the Contractor]* (hereinafter called "the Contractor") has entered into Contract No..... *[procurement reference number of the Contract]*, dated *[insert day and month]*, *[insert year]* with you, for the execution of *[name of contract and brief description of Works]* (hereinafter called "the Contract").

Furthermore, we understand that, according to the Conditions of the Contract, an advance payment in the sum of *[name of the currency and amount in figures]* ¹ *[..... [amount in words]]* is to be made against an advance payment guarantee.

At the request of the Contractor, we *[name of the Bank]*, hereby irrevocably undertake to pay you any sum or sums not exceeding in total an amount of *[name of the currency and amount in figures]** *[..... [amount in words]]* upon receipt by us of your first demand in writing accompanied by a written statement stating that the Contractor is in breach of its obligation under the Contract because the Contractor used the advance payment for purposes other than the costs of mobilization in respect of the Works.

It is a condition for any claim and payment under this guarantee to be made that the advance payment referred to above must have been received by the Contractor on its account number*[Contractor's account number]*, at *[name and address of the Contractor's Bank]*.

The maximum amount of this guarantee shall be progressively reduced by the amount of the advance payment repaid by the Contractor as indicated in copies of interim statements or payment certificates which shall be presented to us. This guarantee shall expire, at the latest, upon our receipt of a copy of the interim payment certificate indicating that eighty (80) percent of the Contract Price has been certified for payment, or on the day of², whichever is earlier. Consequently, any demand for payment under this guarantee must be received by us at this office on or before that date. The guarantor agrees to a one-time extension of this guarantee for a period not to exceed *[six months][one year]*, in response to your written request for such extension, such request to be presented to the guarantor before the expiry of the guarantee.

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This guarantee is subject to the Uniform Rules for Demand Guarantees, ICC Publication No. 758

.....

Seal of Bank and Signature(s)

Note –

All italicized text is for guidance in preparing this demand guarantee and must be deleted from the final document.

- 1 The guarantor must insert an amount representing the amount of the advance payment denominated either in the currency(ies) of the advance payment as specified in the contract, or in a freely convertible currency acceptable to the procuring entity.*
- 2 Insert the expected expiration date of the time for completion. The procuring entity should note that in the event of an extension of the time for completion of the contract, the procuring entity would need to request an extension of this guarantee from the guarantor. Such request must be in writing and must be made prior to the expiration date established in the guarantee.*



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3.8 Annexure E: Bank Guarantee for Performance Security

[This is the format for the Performance Security to be issued by a commercial bank in Zimbabwe in accordance with GCC 18.1]

Contract No:

Date:

To:

[Name and address of Procuring Entity]



PERFORMANCE GUARANTEES No: *[insert Performance Guarantee no.]*

We have been informed that *[name of supplier]* (hereinafter called "the Supplier") has undertaken, pursuant to Contract No *[reference number of Contract]* dated *[date of Contract]* (hereinafter called "the Contract") for the supply of *[description of goods and related services]* under the Contract.

Furthermore, we understand that, according to your conditions, Contracts must be supported by a performance guarantee.

At the request of the Supplier, we *[name of bank]* hereby irrevocably undertake to pay you, without cavil, delay or argument, any sum or sums not exceeding in total an amount of *[insert amount in figures and in words]* upon receipt by us of your first written demand accompanied by a written statement that the Supplier is in breach of its obligation(s) under the Contract conditions, without you needing to prove or show grounds or reasons for your demand of the sum specified therein.

This guarantee is valid until full recovery of the entire sum of money above stated, consequently, we must receive at the above-mentioned office any demand for payment under this guarantee in case of default.

Signature

.....